



# RocketOffr Case Study

## How RocketOffr leveraged Inspectify to launch their growth

### BACKGROUND

RocketOffr (est. 2019) is an online wholesale platform. They started closing a few property deals per month but had difficulty relaying property conditions and value to their online investors. Inspections and rehab cost estimates were needed but quickly became a logistical obstacle.

### CHALLENGES

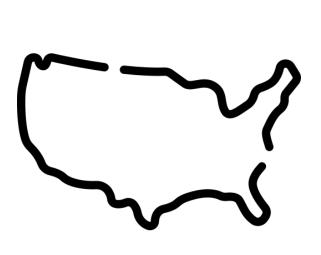
### Time-consuming logistics

Investors didn't have local inspectors to assess property condition. With tenants in the home, it was impossible for each investor to complete their own inspection and repair quotes. Too much time was spent sourcing and coordinating inspections.

### Uncertain investment

Investors didn't understand the property's condition and rehab costs. Without an evaluation from an inspector, they weren't confident in making an investment.

### **APPROACH**



### Nationwide network

Inspectify can schedule inspections anywhere in the country quickly. RocketOffr could now open a new market overnight.



### Logistics handled

Inspectify handles all of the scheduling, cooridinating, and ensures the report is returned quicky.



### Repair estimates included

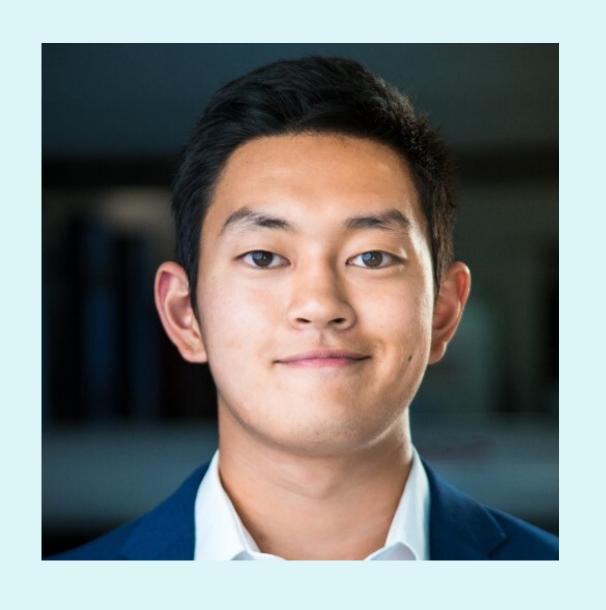
Along with the inspection report, Inspectify supplys a repair cost estimate on any issues uncovered.

### THE RESULTS

# Deal close rate Before Inspectify After Inspectify 30% 70%

Average time to close Reduced 40%

"The quicker turnaround time is great, and Inspectify solved our logistical nightmare! It gave us incredible peace of mind."



Hayato Hori, RocketOffr CEO